

SANTA ANA DISTRICT OFFICE
FY 2016 LENDER RANKINGS
AS OF 4/30/16



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
248
\$80,541,300

#2 U.S. BANK, N.A.
139
\$39,237,600

#3 JPMORGAN CHASE BANK, N.A.
71
\$11,850,100

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	248	\$80,541,300	\$324,763
2	U.S. BANK NATIONAL ASSOCIATION	139	\$39,237,600	\$282,285
3	JPMORGAN CHASE BANK NATL ASSOC	71	\$11,850,100	\$166,903
4	CDC SMALL BUS. FINAN CORP	58	\$48,832,200	\$841,934
5	COMPASS BANK	35	\$6,674,000	\$190,686
6	COMMUNITY BANK	31	\$29,278,500	\$944,468
7	EAST WEST BANK	22	\$13,428,500	\$610,386
8	CELTIC BANK CORPORATION	21	\$5,557,000	\$264,619
9	PACIFIC W. CERT. DEVEL CORP	19	\$18,497,000	\$973,526
10	MORTGAGE CAP. DEVEL CORP	17	\$26,863,000	\$1,580,176
11	COMERICA BANK	17	\$2,038,000	\$119,882
12	HANA SMALL BUS. LENDING INC.	16	\$9,989,000	\$624,313
13	BFC	16	\$9,287,000	\$580,438
14	WILSHIRE BANK	16	\$5,222,500	\$326,406
15	PLAZA BANK	15	\$16,016,200	\$1,067,747
16	CALIFORNIA STATEWIDE CERT. DEV	14	\$14,051,000	\$1,003,643
17	SEACOAST COMMERCE BANK	14	\$13,340,200	\$952,871
18	CALIFORNIA UNITED BANK	14	\$10,238,000	\$731,286
19	FIRST HOME BANK	14	\$3,626,000	\$259,000
20	PACIFIC CITY BANK	12	\$16,598,000	\$1,383,167
21	BANK OF THE WEST	12	\$11,864,900	\$988,742
22	PACIFIC PREMIER BANK	12	\$7,147,500	\$595,625
23	CITIBANK, N.A.	11	\$5,028,000	\$457,091
24	BBCN BANK	10	\$9,377,000	\$937,700
25	STEARNS BK NATL ASSOC	10	\$2,615,900	\$261,590
26	LIVE OAK BANKING COMPANY	9	\$10,045,000	\$1,116,111
27	SOUTHLAND ECONOMIC DEVEL CORP	9	\$9,159,000	\$1,017,667
28	UNITI BANK	9	\$7,847,000	\$871,889
29	US METRO BANK	8	\$7,569,700	\$946,213
30	COMMONWEALTH BUSINESS BANK	8	\$4,474,000	\$559,250
31	KINECTA FCU	8	\$2,447,700	\$305,963
32	ZIONS FIRST NATIONAL BANK	8	\$1,045,000	\$130,625
33	OPEN BANK	7	\$11,183,200	\$1,597,600
34	MUFG UNION BANK NATL ASSOC	7	\$4,522,800	\$646,114
35	CAPITAL BANK	7	\$4,365,300	\$623,614
36	ENTERPRISE FUNDING CORPORATION	7	\$2,907,000	\$415,286
37	RABOBANK, NATIONAL ASSOCIATION	7	\$2,107,800	\$301,114
38	MANUFACTURERS BANK	7	\$1,839,000	\$262,714
39	COMMERCIAL BANK OF CALIFORNIA	6	\$7,816,200	\$1,302,700
40	FIRST CHOICE BANK	6	\$5,806,700	\$967,783
41	COMMUNITY VALLEY BANK	6	\$4,056,000	\$676,000
42	HANMI BANK	6	\$4,047,000	\$674,500
43	GBC INTERNATIONAL BANK	6	\$3,488,000	\$581,333
44	HOMESTREET BANK	5	\$7,821,400	\$1,564,280
45	PACIFIC ENTERPRISE BANK	5	\$6,793,000	\$1,358,600
46	BAY AREA EMPLOYMENT DEVEL CO	5	\$3,598,000	\$719,600
47	CITY NATIONAL BANK	5	\$1,045,000	\$209,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	NEWTEK SMALL BUS. FINANCE INC.	5	\$940,000	\$188,000
49	RIDGESTONE BANK	4	\$3,871,000	\$967,750
50	BANK OF AMERICA NATL ASSOC	4	\$3,278,800	\$819,700
51	AMPAC TRI-STATE CDC, INC.	4	\$1,416,000	\$354,000
52	COMMERCEWEST BANK	4	\$610,000	\$152,500
53	ROYAL BUSINESS BANK	3	\$5,086,000	\$1,695,333
54	PREMIER BUSINESS BANK	3	\$4,320,000	\$1,440,000
55	CTBC BANK CORP. (USA).	3	\$3,250,000	\$1,083,333
56	ADVANTAGE CERT. DEVEL CORP	3	\$1,275,000	\$425,000
57	UMPQUA BANK	3	\$878,000	\$292,667
58	SO CAL CDC	2	\$10,334,000	\$5,167,000
59	CATHAY BANK	2	\$4,547,000	\$2,273,500
60	CAPITAL ACCESS GROUP, INC.	2	\$2,197,000	\$1,098,500
61	THE BANCORP BANK	2	\$2,183,200	\$1,091,600
62	HOME BANK OF CALIFORNIA	2	\$2,120,000	\$1,060,000
63	FIRST GENERAL BANK	2	\$1,607,600	\$803,800
64	BANNER BANK	2	\$1,301,000	\$650,500
65	MEADOWS BANK	2	\$1,167,000	\$583,500
66	EVERTRUST BANK	2	\$1,150,000	\$575,000
67	FIRST BANK FINANCIAL CENTRE	2	\$1,081,100	\$540,550
68	SCE FCU	2	\$982,500	\$491,250
69	MISSION VALLEY BANK	2	\$895,800	\$447,900
70	INTERNATL CITY BANK NATL ASSOC	2	\$800,000	\$400,000
71	SPIRIT OF TEXAS BANK, SSB	2	\$681,200	\$340,600
72	KEYPOINT CU	2	\$529,500	\$264,750
73	UNITED BUSINESS BANK, F.S.B.	2	\$474,500	\$237,250
74	GOLDEN PACIFIC BANK NATL ASSOC	2	\$425,000	\$212,500
75	BANK RHODE ISLAND	2	\$405,000	\$202,500
76	PACIFIC MERCANTILE BANK	2	\$375,000	\$187,500
77	BANK OF SOUTHERN CALIFORNIA NA	2	\$356,000	\$178,000
78	VALLEY ECONOMIC DEVEL CORP.	2	\$170,000	\$85,000
79	FIRST UTAH BANK	1	\$5,000,000	\$5,000,000
80	FIRST COMMUNITY BANK	1	\$3,739,000	\$3,739,000
81	WALLIS STATE BANK	1	\$3,347,000	\$3,347,000
82	OPUS BANK	1	\$1,980,000	\$1,980,000
83	PACIFIC WESTERN BANK	1	\$1,515,000	\$1,515,000
84	SOUTH CNTY BANK NATL ASSOC	1	\$1,300,000	\$1,300,000
85	HERITAGE BANK OF COMMERCE	1	\$1,000,000	\$1,000,000
86	FIRST FINANCIAL BANK	1	\$1,000,000	\$1,000,000
87	LCA BANK CORPORATION	1	\$917,000	\$917,000
88	UNITED COMMUNITY BANK	1	\$655,000	\$655,000
89	CALIFORNIA CU	1	\$475,000	\$475,000
90	PARAGON BANK	1	\$428,000	\$428,000
91	TECHNOLOGY CU	1	\$310,000	\$310,000
92	MEGA BANK	1	\$300,000	\$300,000
93	AMER PLUS BANK NATL ASSOC	1	\$300,000	\$300,000
94	WOORI AMERICA BANK	1	\$250,000	\$250,000
95	AMERICAN BUSINESS BANK	1	\$250,000	\$250,000
96	SAN DIEGO PRIVATE BANK	1	\$176,000	\$176,000
97	PROAMERICA BANK	1	\$150,000	\$150,000
98	CROSSROADS SMALL BUS. SOLUTION	1	\$150,000	\$150,000
99	READYCAP LENDING, LLC	1	\$147,500	\$147,500
100	OBDC SMALL BUSINESS FINANCE	1	\$100,000	\$100,000
101	E-CENTRAL CU	1	\$54,900	\$54,900
	TOTALS:	1,116	\$613,433,800	\$549,672